

Invitation for Expression of Interest (EOI)

Reference Number: JPH/SH/EOI/2550/2025-2026

TO INVEST, DEVELOP, OPERATE AND MANAGE CROCODILE RESCUE ESTATE IN BRUNEI DARUSSALAM

A. INTRODUCTION

Brunei Darussalam, with its vast network of rivers, mangroves, and wetlands, provides a natural habitat for the estuarine crocodile (*Crocodylus porosus*), one of the most iconic and ecologically significant species in the region. Over the years, the growing interactions between humans and crocodiles have highlighted the need for a comprehensive approach to manage this species effectively, ensuring both conservation and community safety. Several initiatives have been done to mitigate and prevent human and crocodile conflicts which includes catching and relocating operations and awareness programs. Now to capitalize on this remarkable creature, Brunei Darussalam is seeking investors to invest, develop, operate and manage crocodile rescue estate in Brunei Darussalam in a 30 hectares land located Tutong District with basic infrastructure such as access road, water supply, electrical power station provided by the government. The estate is aim to create controlled environments for crocodile that had been rescued and breed, the plan will reduce pressure on wild populations, mitigate human-crocodile conflicts, and support local economic growth through the legal trade of high-value crocodile products such as leather and meat. This effort is guided by principles of sustainability and compliance with international conservation standards, such as the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES). Beyond economic benefits, the plan envisions fostering public awareness, supporting scientific research, and promoting ecotourism to showcase Brunei's commitment to environmental stewardship. Through this management plan, Brunei Darussalam is not only addressing local conservation challenges but also setting a precedent for sustainable wildlife resource utilization, ensuring that crocodile farming becomes a model of ecological and economic sustainability.

B. OBJECTIVES

- To invest, develop, operate and manage a crocodile rescue estate that complies international conservation standards, namely the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES).
- To have a balance in the ecological significance of crocodiles with their potential economic benefits.

C. SCOPE OF WORK

i. Estate Design and Infrastructure Development

- Design and build enclosures that simulate natural habitats and meet the needs of different life stages of crocodiles that complies with international standards (CITES).
- Develop water management systems to maintain clean and regulated aquatic environments.
- Establish support facilities, including incubation centers, feed storage, processing units, and administrative offices that complies with international standards (CITES).
- Incorporate safety measures to minimize risks to farm workers and nearby communities.

ii. Operational Framework

- Develop feeding schedules and dietary plans to optimize crocodile health and growth.
- Establish health monitoring and veterinary care systems to prevent and manage diseases.
- Create waste management systems to handle organic waste and minimize environmental impact.

D. DURATION OF PROJECT

- Expected Start Date: June 2026

E. EXPECTED OUTPUTS

These outputs must not only provide tangible economic returns but also position Brunei Darussalam as a leader in sustainable wildlife management and conservation which are:

✓ Economic Benefits

- Revenue Generation: A steady income from the sale of crocodile products, such as high-quality leather, meat, and other by-products.
- Export Opportunities: Contribution to Brunei's economy through international trade of sustainable and ethically sourced crocodile products.
- Job Creation: Employment opportunities for local communities, including skilled and unskilled labor in farming, processing, and tourism activities.

- Support for Small Businesses: Boost to related industries such as feed production, transport, and local craftwork using crocodile by-products.
- ✓ Environmental and Conservation Gains
 - Crocodile conflict management: Reduced pressure on wild crocodile conflicts by providing shelters and utilizing harvested crocodile from the wild.
- ✓ Community Empowerment
 - Involvement of local communities in farm operations, ecotourism, and related activities, fostering sustainable livelihoods.
- ✓ Education and Awareness
 - Educational programs for schools and visitors to promote understanding of wildlife conservation and sustainable farming.
- ✓ Regulatory Leadership
 - Establishment of Brunei as a model for sustainable crocodile farming, in line with international conservation standards (i.e CITES compliance).
- ✓ Tourism Development
 - Enhanced ecotourism potential, attracting visitors interested in wildlife and sustainable farming practices.

F. SUBMISSION REQUIREMENTS

Any interested parties are invited to submit their Expression of Interest which shall provide:

- a. The firm and expert(s) documented credentials, type of relevant skills, levels of expertise or any other capabilities in supporting similar projects.
- b. Information on the firm's experience and track record on similar projects.
- c. Any other information deemed relevant and necessary.

G. SUBMISSION DEADLINE

Deadline for submitting EOI: **1400H (Brunei Time), 31st July 2025 (Thursday).**

LOCAL TENDERER

1. In a sealed envelope and marked clearly as: **EOI Proposal: JPH/SH/EOI/2550/2025-2026 "To invest, develop, operate and manage in establishment of Crocodile Rescue Estate in Brunei Darussalam"**. Submit it to the Tender Box located at the following address:

Pengerusi

Jawatankuasa Sebutharga

Tingkat Bawah

Kementerian Sumber-Sumber Utama dan Pelancongan

Jalan Menteri Besar BB3910

Bandar Seri Begawan

Negara Brunei Darussalam

OR

INTERNATIONAL TENDERER

2. All submissions shall be submitted electronically via email to: quotation.jph@forestry.gov.bn following the instructions below:

- i. The words document has to be encrypted with password.
- ii. Password to be emailed to quotation.jph@forestry.gov.bn
- iii. Subject of the email: **To Be Opened on Wednesday, 28th May 2025 [DOCUMENTS]
[EOI Proposal JPH/SH/EOI/2550/2025-2026 "To invest, develop, operate and manage
in establishment of Crocodile Rescue Estate in Brunei Darussalam"**

ANY SUBMISSIONS RECEIVED LATER THAN THE SPECIFIED DATE AND TIME MAY BE REJECTED.

H. LIMITATIONS

This EOI shall not be deemed to be an invitation to tender. The Forestry Department shall have the right and sole discretion to reject any part or all of the response made by the interested party. The Forestry Department shall have the right and sole discretion to determine the bidders for this tender. This letter serves solely for the purpose of obtaining EOI and shall neither in any way be construed as to create any legal obligation on the parties responding to this

advertisement nor mentioned herein. Expenses incurred in connection to this shall be borne in its entirety by the interested parties.
